

Mark L. Quinn Bio

Mr. Quinn is the Conrad N. Hilton Endowed Chair in Entrepreneurship and an Assistant Professor of Entrepreneurship at Xavier University of Louisiana. He also directs the Xavier University Entrepreneurship Institute.

Previously he served as Executive Director of the Greater Newark Enterprises Corporation, a certified Community Development Financial Institution of the US Department of the Treasury, which provides financing and entrepreneurial training and counseling. He began his professional career on Wall Street as an Examiner with the National Association of Securities Dealers. He then worked in Pensions with a major insurance company and as a securities registered representative.

His career in small business development and community development finance spans more than 25 years. He managed public sector loan funds for urban commercial real estate development and small business development totaling \$60 million, and created an entrepreneurial development program that was administered throughout the State of New Jersey.

He has also served as Executive Director of economic development and community development organizations where he administered programs that built the capacity of small businesses, managed the acquisition, renovation and leasing of 120,000 sq ft of commercial real estate, and implemented various community supportive service programs. Other real estate development activities include serving as a Senior Project Manager for a mixed use project that involved constructing 144 residential units, 12,000 sq ft of commercial space, and obtaining more than \$15 million in equity via low-income housing tax credits.

He has served as an adjunct instructor of finance at Rutgers Business School, and as a guest lecturer in college level courses on entrepreneurship.

He manages a small privately owned investment company which he co-founded in 1992. Additionally, he serves on the Boards of Directors of the Association for Enterprise Opportunity in Washington, DC, and Civic Specialty Hospital in Memphis, TN.

Mr. Quinn's passion is stimulating and supporting wealth creation among disadvantaged and emerging populations. He enjoys music (jazz in particular), sports and family.

Mr. Quinn received his BA in Urban Studies from the University of Pennsylvania and an MBA in Finance from Rutgers University.

